

John Buyer

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Objective

Seeking new challenges in an operations or supply chain management role to contribute to the achievement of organizational objectives.

PROFILE

A bilingual, entrepreneurial, senior operations manager with extensive experience in directing operations, supply chain logistics: including procurement, distribution, inventory management, and order processing systems. Accustomed to delivering solid financial results against budget, implementing cost effective process improvements, hiring & training staff, departmental staffing restructuring through strategic business plans, and for being an analytical, autonomous, flexible, planner and leader.

Computer Skills

Microsoft Office products, Word, Excel, AS 400, order processing, warehouse and bar-coding systems.

PROFESSIONAL EXPERIENCE

BESTAIR AIRLINES

1997-2004

Director Logistics (4 years)
Manager, Distribution (3 years)
(Geneva)

- Renegotiated supplier rates. Result: generated a cost reduction of 10%
- Introduced revised service levels and new order picking processes. Result a cost reduction of 5 %
- Hired, trained and mentored staff, restructured business processes and provided a succession plan for the organization.
- Negotiated service level agreement and management services to outsource, on site, mailroom management. Result: generated savings of 15 %.
- Delivered and implemented as the project operations manager, a new Order Processing and inventory management system, Result: operational efficiencies and automation allowed for a reduction of 10 % against budget
- Restructured and trained multiple service teams to cross support over multiple products while integrating new products.

FARAWAY AIRLINE

1994-1996

Distribution Manager

- Renegotiated brokerage and freight rates. Result: generated a cost reduction of 6 %.

- Implemented new order processing and inventory bar code system for over 300 SKUS. Result: generated a savings of 9 %.
- Implemented with Canada customs an inward processing program that exempted duty payments on temporarily imported merchandise thereby positively impacting corporate cash flow.
- Managed the relocation of inventory and equipment from a 40,000 sq foot facility to a 100 000 square foot facility.

**OVGERSEAS LOGISTICS
Operations Manager**

1991-1994

- Assembled a partnership group that started a company which provided services in the ocean freight, import consolidation and export deconsolidation of containers, dangerous goods, special projects, warehousing, transportation and distribution sectors. Hired staff, trained staff, negotiated building leases, managed budgets, leased / purchased equipment and prepared sales quotes for services.

Prior to 1990 I worked in the freight forwarding in customs, traffic, import and operations management roles.

EDUCATION

Best University, B. Commerce, Major Finance

Career Development

Negotiations Skills,
Managers, Customer Service Seminar, Skill path Seminars

Languages: English, French